# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 8-K**

# **CURRENT REPORT** Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): February 19, 2008

# **iROBOT CORPORATION**

(Exact Name of Registrant as Specified in its Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

000-51598	77-0259335							
(Commission File Number)	(IRS Employer Identification No.)							
63 South Avenue, Burlington, Massachusetts	01803							
(Address of Principal Executive Offices)	(Zip Code)							
Registrant's telephone number, including area code: (781) 345-0200								
Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ( <i>see</i> General Instruction A.2. below):								

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 0

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) 0

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) 0

#### Item 2.02 Results of Operations and Financial Condition.

On February 19, 2008, iRobot Corporation announced its financial results for the fiscal quarter and year ended December 29, 2007. A copy of the press release is being furnished as Exhibit 99.1 to this Report on Form 8-K.

The information in this Report on Form 8-K and Exhibit 99.1 attached hereto is intended to be furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

# Item 9.01 Financial Statements and Exhibits.

(d) Exhibits:

99.1 Press Release issued by the registrant on February 19, 2008, furnished herewith.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

iRobot Corporation

By: /s/ Glen D. Weinstein Glen D. Weinstein General Counsel and Secretary

February 19, 2008

# EXHIBIT INDEX

Exhibit Number	Description
99.1	Press Release issued by the registrant on February 19, 2008, furnished herewith.



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### iRobot Reports Record Fourth-Quarter and Full-Year 2007 Results

Revenue Up 62 Percent for the Quarter, 32 Percent for the Year

BURLINGTON, Mass., Feb. 19, 2008 — iRobot Corp. (NASDAQ: IRBT) today announced its financial results for the fourth fiscal quarter and fiscal year ended Dec. 29, 2007.

"I am pleased to report another record quarter of top and bottom line growth for the company," said Colin Angle, chief executive officer of iRobot. "We delivered our fourteenth consecutive quarter of year-over-year revenue growth and the highest quarterly and annual revenue in the company's history. The top line results were driven by a very successful holiday season for our new iRobot® Roomba® 500 Series robot and a very strong contribution from our Government & Industrial Robots division.

"In 2007, we demonstrated our ability to sustain growth in both divisions and laid the foundation for continued growth in 2008 and beyond. We exited the year with excellent momentum and good visibility, and we are better positioned than any other year in our history. We have an achievable plan for another year of top line growth, gross margin expansion, operating scalability and improved profitability."

#### Financial Highlights:

- Revenues for the fourth quarter of 2007 grew to \$98.7 million, compared with \$61.1 million for the same quarter one year ago. Revenues for the fiscal year ended Dec. 29, 2007, increased to \$249.1 million, compared with \$189.0 million for fiscal 2006.
- Gross profit for the fourth quarter was \$36.1 million (36.6 percent of sales), compared with \$22.8 million (37.3 percent of sales) in the fourth quarter of 2006. Gross profit for the fiscal year ended Dec. 29, 2007, was \$82.6 million (33.2 percent of sales), compared with \$69.7 million (36.9 percent of sales) for the same period a year ago.
- Net profit in the fourth quarter of 2007 was \$20.7 million compared with net loss in the fourth quarter of 2006 of \$1.8 million. Net income for the fiscal year ended Dec. 29, 2007, increased to \$9.1 million, compared with \$3.6 million for fiscal 2006. The 2007 quarterly and annual results include an \$8.6 million tax benefit, largely associated with the release of federal deferred tax allowances.



#### **Business Highlights & Developments:**

- iRobot was awarded the xBot contract, a \$286 million Indefinite-Delivery/Indefinite-Quantity (IDIQ) contract from the U.S. Army Program Executive Office for Simulation, Training, and Instrumentation (PEO STRI), on behalf of the Robotic Systems Joint Project Office at Redstone Arsenal, Ala. Under the terms of the contract, the Army could order up to 3,000 military robots, spare parts, training and repair services over the next five years.
- iRobot announced that federal courts in Massachusetts and Alabama entered judgments in favor of iRobot and all disputes with former employee Jameel Ahed and his company, Robotic FX, Inc., have been settled. In August, iRobot filed two lawsuits against Ahed and Robotic FX: the Alabama action was for patent infringement, and the Massachusetts action was for trade secret misappropriation.
- iRobot announced that the U.S. Army accelerated its testing schedules for iRobot's Future Combat Systems (FCS) Small Unmanned Ground Vehicle (SUGV) robot development program. The updated plan calls for iRobot to deliver a total of 25 FCS SUGV robots by April 2008. The Army Evaluation Task Force (AETF) will begin evaluation and testing of the robots in May 2008. This effort is intended to provide an early capability of SUGV to soldiers in the field. The SUGV Systems Development and Demonstration program will continue to mature the SUGV with its full network capability.
- In addition to generating record revenue for the quarter, sell through of Roomba vacuuming robots was up more than 10 percent over the same period a year ago despite widely reported weakness in general retail. Inventory in retail stores is at a good post-holiday level, and momentum is continuing in 2008.

#### **Financial Expectations**

"For 2008 we are expecting revenue growth of 20 percent to 25 percent over our record 2007 and pre-tax net income in the range of \$8 million to \$10 million," Angle said. "We will review the guidance in more detail and provide additional metrics on our earnings conference call."

(In Millions)

Revenue	\$300 - \$310
Gross Margin	36% - 37%
Stock Comp Expense	6.5 - 7
Pre-tax net income	8 - 10

This outlook represents management's view as of Feb. 19, 2008. Investors are reminded that actual results may differ from these estimates for the reasons described below and in our filings with the Securities and Exchange Commission.



#### Fourth-Quarter and Full Year Conference Call

iRobot will host a conference call tomorrow at 8:30 a.m. EST to discuss its financial results for the fourth fiscal quarter and full year 2007, business outlook, and outlook for future financial performance. Pertinent details include:

Date: Wednesday, Feb. 20, 2008 Time: 8:30 a.m. EST Call-In Number: 719-325-4855

A live, audio broadcast of the conference call also will be available at <u>http://investors.irobot.com/events.cfm</u>. An archived version of the broadcast will be available on the same Web site shortly after the conclusion of the live event. A replay of the telephone conference call will be available and can be accessed by dialing 719-457-0820, access code 8088134.

#### About iRobot Corp.

iRobot is a provider of robots that perform dull, dirty or dangerous missions in a better way. The company's proprietary technology, iRobot AWARE<sup>TM</sup> Robot Intelligence Systems, incorporates advanced concepts in navigation, mobility, manipulation and artificial intelligence. This proprietary system enables iRobot to build behavior-based robots, including its family of consumer and military robots. For additional information about iRobot, please visit <u>www.irobot.com</u>.

#### For iRobot Investors

Certain statements made in this press release that are not based on historical information are forward-looking statements which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. This press release contains express or implied forward-looking statements relating to, among other things, iRobot Corp.'s expectations concerning future financial performance, investments in and expansion of its business, product development and testing plans, introduction and marketing plans, and demand for and market acceptance of its products. These statements are neither promises nor guarantees, but are subject to a variety of risks and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from those contemplated in these forward-looking statements. In particular, the risks and uncertainties include, among other things: our ability to operate in an emerging market, fluctuations in our operating results and the seasonality of our business, our ability to enhance our current consumer robots or develop new consumer robots, our dependence on the U.S. federal government and government contracts, our ability to expand our product offering beyond our current markets, market acceptance of our products, our ability to manage our rapid growth, changes in government policies or spending priorities and competition. Existing and prospective investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. iRobot Corp. undertakes no obligation to update or revise the information contained in this press release, whether as a result of new information, future events or circumstances or otherwise. For additional disclosure regarding these and other risks faced by iRobot Corp., see the disclosure contained in our public filings with the Securities and Exchange Commission.



#### iRobot Corporation Consolidated Statement of Operations (in thousands, except per share amounts)

	For the three months ended					For the twelve months ended				
	December 29, December 30, 2007 2006			December 29, 2007		December 30, 2006				
			dited)			(audited)				
Revenue			,				,	,		
Product revenue	\$	93,308	\$	56,378		\$	227,457	\$	167,687	
Contract revenue		5,432		4,760			21,624		21,268	
Total		98,740		61,138			249,081		188,955	
Cost of Revenue										
Product revenue		57,779		33,953			147,689		103,651	
Contract revenue		4,827		4,403			18,805		15,569	
Total		62,606		38,356			166,494		119,220	
Gross Profit		36,134		22,782			82,587		69,735	
Operating Expense										
Research & development		4,008		6,079			17,082		17,025	
Selling & marketing		14,786		14,772			44,894		33,969	
General & administrative		4,045		4,629			20,919		18,703	
Litigation & related expenses		1,677					2,341			
Total		24,516		25,480			85,236		69,697	
Operating income (loss)		11,618		(2,698)			(2,649)		38	
Other income, net		488		984			3,151		3,831	
Pre-tax income (loss)		12,106		(1,714)			502		3,869	
Income tax expense (benefit)		(8,609)		69			(8,558)		304	
Net income (loss)	\$	20,715	\$	(1,783)		\$	9,060	\$	3,565	
Net income (loss) per common share:										
Basic	\$	0.85	\$	(0.08)		\$	0.37	\$	0.15	
Diluted	\$	0.81	\$	(0.08)		\$	0.36	\$	0.14	
Shares used in Per Common Share Calculations:										
Basic		24,448		23,697			24,229		23,516	
Diluted		25,519		23,697			25,501		25,601	
Stock-based compensation included in above figures:										
Cost of product revenue	\$	171	\$	111		\$	692	\$	326	
Cost of contract revenue		94		84			386		267	
Research & development		125		105			377		376	
Selling & marketing		241		150			1,074		389	
General & administrative		665		357			2,182		1,211	
Total	\$	1,296	\$	807		\$	4,711	\$	2,569	



#### iRobot Corporation Condensed Consolidated Balance Sheet (audited, in thousands)

	Decemb 200		Dec	December 30, 2006	
Assets					
Cash and equivalents	\$ 2	6,735	\$	5,583	
Short term investments	1	6,550		64,800	
Accounts receivable, net	4	7,681		28,510	
Unbilled revenues		2,244		1,961	
Inventory, net	4	5,222		20,890	
Deferred tax assets		5,905			
Other current assets		2,268		2,863	
Total current assets	14	6,605		124,607	
Property, plant and equipment, net	1	5,694		10,701	
Deferred tax assets		4,293		_	
Other assets		2,500		—	
Total assets	\$ 16	9,092	\$	135,308	

Liabilities and stockholders' equity

Accounts payable	\$ 44,697	\$	27,685
Accrued expenses	7,987		7,020
Accrued compensation	4,603		5,227
Deferred revenue	1,578		457
Total current liabilities	 58,865		40,389
Stockholders' equity	 110,227		94,919
Total liabilities and stockholders' equity	\$ 169,092	\$	135,308

**iRobot Corporation** 

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### iRobot Corporation Supplemental Information (unaudited)

For the three months ended				For the twelve months ended				
	ember 29, 2007	December 30, 2006		December 29, 2007		Dee	ecember 30, 2006	
\$	73,526	\$	41,887	\$	144,483	\$	112,430	
	25,214		19,251		104,598		76,525	
\$	98,740	\$	61,138	\$	249,081	\$	188,955	
	442		267		899		725	
	108		120		471		385	
		December 29, 2007 \$ 73,526 25,214 \$ 98,740 442	December 29, Dec 2007 Sec. 2007 Sec.	December 29, 2007 December 30, 2006   \$ 73,526 \$ 41,887   25,214 19,251   \$ 98,740 \$ 61,138   442 267	December 29, 2007 December 30, 2006 December 30, 2006   \$ 73,526 \$ 41,887   \$ 73,526 \$ 41,887   \$ 73,526 \$ 41,887   \$ 98,740 \$ 61,138   \$ 98,740 \$ 61,138   \$ 442 267	December 29, 2007 December 30, 2006 December 29, 2007   \$ 73,526 \$ 41,887 \$ 144,483   25,214 19,251 104,598   \$ 98,740 \$ 61,138 \$ 249,081   442 267 899	December 29, 2007 December 30, 2006 December 29, 2007 December 29, 2007 December 29, 2007   \$ 73,526 \$ 41,887 \$ 144,483 \$ 104,598   \$ 98,740 \$ 61,138 \$ 249,081 \$   442 267 899	

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