

The iRobot logo is displayed in a bold, green, sans-serif font. The 'i' is lowercase and has a vertical bar through it. The 'Robot' part is uppercase. A registered trademark symbol (®) is located at the top right of the 't'.

iRobot®

Robots That Make A Difference

Wedbush Consumer Conference

December 11, 2012



Forward Looking Statements

- Certain statements made in this presentation that are not based on historical information are forward-looking statements which are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995.
- These statements are neither promises nor guarantees, but are subject to a variety of risks and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from those contemplated in these forward-looking statements.
- Investors are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. iRobot Corporation undertakes no obligation to update or revise the information contained in this presentation, whether as a result of new information, future events or circumstances or otherwise.
- This presentation contains various non-GAAP financial measures as defined by SEC Regulation G, including Adjusted EBITDA, which we define as Earnings Before Interest, Taxes, Depreciation, Amortization, merger and acquisition expenses and non-cash stock compensation expense. The most directly comparable GAAP financial measures and a reconciliation of the differences between the GAAP financial measures and the non-GAAP financial measures are posted on the investor relations page of our web site at www.irobot.com.
- For additional disclosure regarding these and other risks faced by iRobot Corporation, see the disclosure contained in our public filings with the Securities and Exchange Commission.

iRobot's Flagship Products

Automated Home Maintenance



- Over 8 Million Home Robots sold
- Currently sold in over 45 countries around the world and expanding

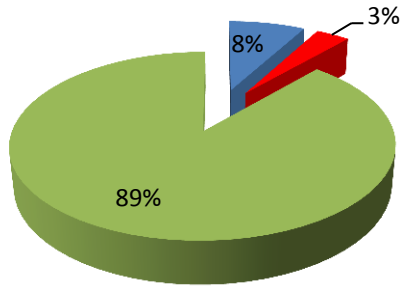
Remote Presence



- Over 5,000 Unmanned Ground Vehicles Sold
- Customer base: Army, Navy, USMC and USAF

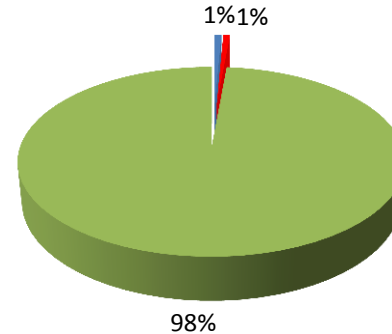
Huge Addressable Markets*

US and Canada - \$1.75 billion



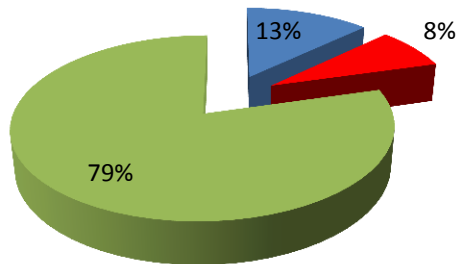
- iRobot
- Other Robotic Vacuums
- Vacuums

Latin America - \$200 million



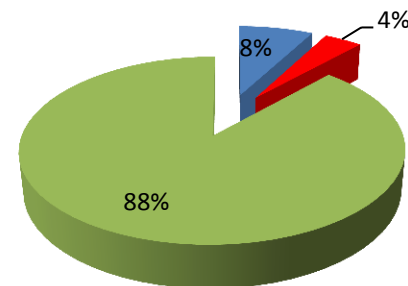
- iRobot
- Other Robotic Vacuums
- Vacuums

EMEA - \$2.1 billion



- iRobot
- Other Robotic Vacuums
- Vacuums

Asia Pac - \$1.7 billion



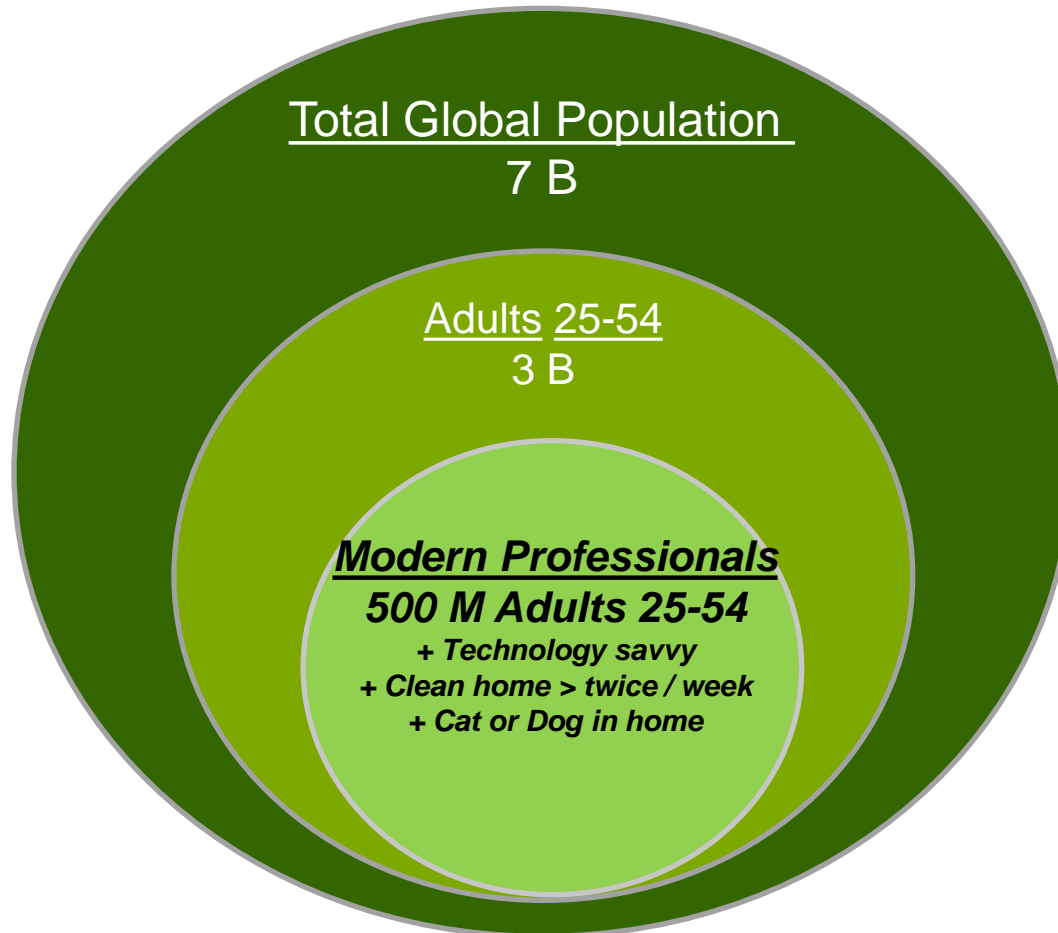
- iRobot
- Other Robotic Vacuums
- Vacuums

\$6 billion annual market opportunity



*Source: iRobot estimates, vacuum cleaners >\$200 USD, retail prices

Target Audience Market Opportunity



U.S. advertising campaign directed at target customer = domestic growth

New Products

Roomba 700 & Scooba 230

- Introduced in 2011, very positive market reaction
- Expanded distribution throughout 2012



Roomba 600

- Introduced in select markets – 2012



Mint® and Mint® Plus

- Complementary hard surface floor care products – acquisition of Evolution Robotics



Driving 2012 and 2013 home robot growth in U.S. and overseas

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Small Ground Robots

Product

SUGV



Size/features

- 20-30 lbs
- Carried by soldier
- Wearable controller
- Plug and play – camera, 2-way comms, gripper arm

Missions

- Day/Night Intelligence, Surveillance & Recon
- Route Clearance
- Bomb inspection/disposal

Customers

- Infantry
- BCTM Brigades
- Special Ops
- International

FirstLook



- 5 lbs
- Adaptable wireless networking capability
- 4 separate cameras
- Withstand 15 ft drop onto concrete/submersible

- Initial inspection
- Situational awareness
- Roof clearance
- Persistent presence

- Army
- Marine
- Infantry

SUGV and FirstLook driving 2012-2013 revenue

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Ava™ - Exciting Opportunity

Aware® 2 Robot
Intelligence Software

Autonomous
Behavior

Map-based
navigation

Obstacle
Avoidance

Application ready

Head-Agnostic

Cliff Sensors

Speech
Recognition



Human interface robot incorporating existing iRobot technologies

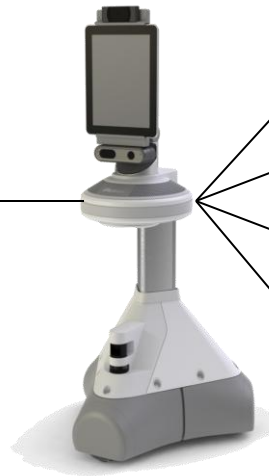
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Remote Presence

Today



InTouch Health



Tomorrow

Hospital Remote Consultation

B2B

Home Health

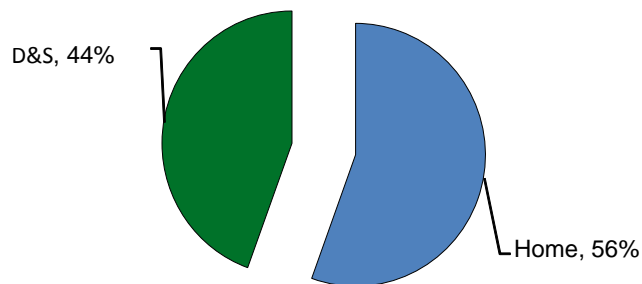
Security

Delivering RP-VITA™ on Ava platform to ITH for hospital use

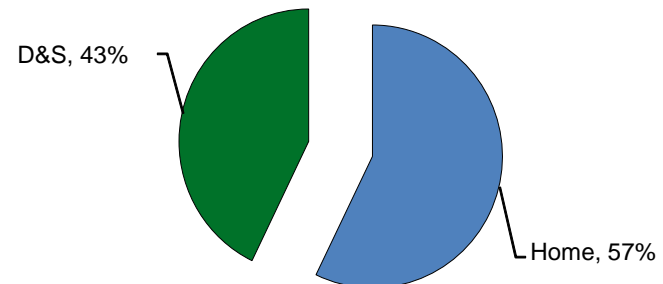
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Business Unit Revenue Split

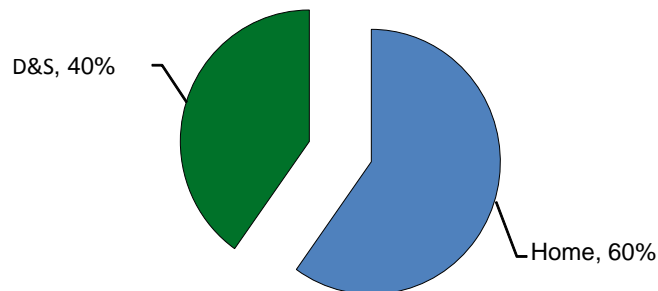
2009



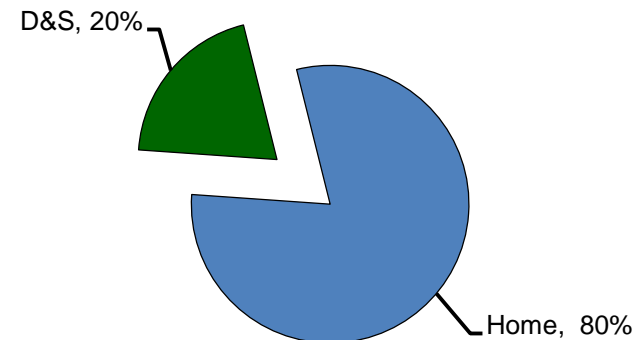
2010



2011



2012 Est.*



Home revenue estimated to be 80% of total company in 2012*

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Evolution Robotics – Strategic Rationale

- Mint® products broaden iRobot's global portfolio of robotic floor care solutions
- Tremendous opportunity to leverage the strength of the iRobot brand and our sales and distribution network worldwide
- Significant intellectual property portfolio can be deployed in future iRobot products to deliver greater customer value
- Industry-leading roboticist joined iRobot as CTO

Creates a formidable force in robotic technology

iRobot®

Q3 Profit Exceeded Expectations

	<u>2012 Q3*</u>	<u>Q3 Guidance</u>
Revenue (\$M)	126	125-130
EPS (\$)	0.54	0.30-0.36
Adjusted EBITDA (\$M)	29	17-20

Outstanding performance in Home; delayed funding impacted D&S

* Items recorded in Q3 resulted in a \$7.7M revenue increase, positive net impacts of \$0.10 in EPS and \$5.2M in Adjusted EBITDA

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FY2012 Guidance

	<u>2012 *</u>
Revenue (\$M)	434 – 438
Home Robots	355 – 360
Defense & Security	75 - 80
EPS (\$/Share)	0.44 – 0.50
EBITDA (\$M)	47 - 49

Home Robot driving growth; continued pressure on D&S

*Guidance October 24, 2012

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December 11, 2012

Investment Thesis

- Home will deliver strong 2012 and 2013; more than 80% of total revenue
- Defense & Security costs reduced through restructuring based on decreased expectations for 2012 and 2013
- Continued investment in high growth and emerging high potential remote presence business
- Strong balance sheet – no debt
- Commitment to generating profitable growth